**I AM Motivated to do Whatever it Takes – NO MATTER WHAT!!**

Take a deep breath and engage your heart and mind while considering the following questions in an exercise from Lisa Nichols, of *The Secret* and author of *No Matter What*. Write down your answers as you read each one.

* Who do you serve and what do you have to offer them?
* WHY do they need the gift you have to offer?
* What does it look like when you are able to give this gift to them and they accept it?
* How do you feel when you imagine this end result?
* If you could improve one aspect of what you are already doing to serve your target market, in any area, what would it be?
* How do you know you need to improve this?
* What will happen if you don’t improve this?
* And if that doesn’t happen, then what happens?
* And then what happens?
* So if you don’t do what you know you need to do, then what?
* If this training could turn that around and you give you the possibility to:
o   Create the market
o   Create the demand
o   Create the financial flow
What are you willing to do to make that happen?
* How committed are you to your success? Is it non-negotiable? Are you willing to do whatever it takes? No matter what?

o   Are you willing to have a breakdown — of any negative or limiting mindsets, ineffective habits, and unproductive practices — in order to have a break-through?

* If so, what does *that* look like?

o   What would it look like to be a fully-engaged running your business?

* Are you open to:
o   Getting coaching (with us or someone else) around mindset and attitude?
o   Developing a business plan, to map out your plan to achieve your shared vision?
o   Set deadlines and follow through with them, *making* the time to do what’s necessary to succeed?
* Are you willing to do whatever it takes?
* If so, when will you start?